

रा व सं जनसेवा में 50 वर्षों से अधिक NSI Over 50 Years in Service of People

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(L to R) Ms. Emma Fernandez, Adviser, World Savings Banks Institute, Brussels, Shri Anil Bhattacharya, Head, NSI, Ms. Cao Duc, Duputy Director, VPSC, Hanoi, Shri S.K. Tripathi, Dy. National Savings Commissioner & Shri Mir Azmat Ali, Senior Regional Director, Bangalore seen during the workshop at Hanoi held during 24-25 April 2006.

NSI Conducts Workshop for Senior Executives of Vietnam Postal Savings, at Hanoi (Vietnam)

National Savings Institute, Ministry of Finance, Govt. of India, for the first time, had conducted the Workshop on 'Marketing and Savings Mobilisation' during 24-26 April, 2006 at Hanoi Vietnam. The objective of the Workshop was to enable the Senior Managers from Vietnam Postal Savings Service Company to understand the various Marketing Techniques used by National Savings Institute in the field of Mobilisation of Resources.

The Workshop was inaugurated by Dr. Hoang Tho Thai, Vice President of Vietnam Post & Telecommunication Corporation, and also attended by Mr. Nguyen Van Gam, Director, VPSC. Shri Tuhin Kukar, I.F.S., Counsellor of the Indian Embassy based at Hanoi and Ms. Emma Fernandes, Dy. Director, Financial Sector Development, World Savings Banks Institute (HQrs), Brussels, Belgium (as an Observer) were also present. The Workshop was conducted by Senior officers of NSI, i.e. Shri Anil Bhattacharya, Head, NSI, Shri S.K. Tripathi, Dy. NSC and Shri Mir Azmat Ali, RD.

Various subjects were dealt during the Workshop, i.e. Marketing of different financial products, media planning, customer services, developing new products, market research etc. The Workshop was interactive. During the workshop it has been agreed by VPSC to send 7-8 Executives to NSI, India, in the month of October/November, 2006 to understand the working of NSI in the field of mobilization of resources 43 Senior Executives from VPSC, who are responsible for managing the branches at different provinces in the country, attended the Workshop.



राष्ट्रीय बचत संस्थान NATIONAL SAVINGS INSTITUTE



A view of participants attending the Workshop for Senior Executives of Vietnam Postal Savings Company organised by National Savings Institute, Ministry of Finance, Govt. of India, at Hanoi during 24-25 April 2006.

## NSI Nagpur Center Organises Training Programme For Small Savings Officers

NSI Nagpur centre had organised a training programme for the small savings officers of Government of Maharashtra in Nagpur Division during March 2006 at National Savings Training Institute, Nagpur. The objective of the training programme was to update the knowledge about the various financial products and develop skills to enable the officers to maximize the savings collections in their area.

The training programme was inaugurated by Shri Anil Bhattacharya, Head of Department. In his inaugural address he mentioned that the State Governments play an important role in mobilization of savings and it is therefore essential that the field officers should have an in-depth knowledge and desired skills which will enable them to mobilize more collections. The training was imparted by Shri Padam Singh, Regional Director, NSI Nagpur Center and Shri D.K. Ghate, Dy. Director, NSI, (HQ) on the various related subjects. At the end of the training programme, a feedback was obtained from the participants who opined that the training programme was very useful and NSI should organize at least five day training programme for the benefit of the officers, in future.



A team of Experts from National Savings Institute, (From Left) Shri Anil Bhattacharya, Head of Department, Shri S.K. Tripathi, Dy. National Savings Commissioner & Shri Mir Azmat Ali, Senior Regional Director, who conducted the workshop for Senior Executives of Vietnam Postal Savings Company seen answering the queries of the participants during the workshop.



Shri Anil Bhattacharya, Head of Department, NSI seen handing over a document prepared by NSI on the Workshop for Senior Executives of Vietnam Postal Savings Bank to His Excellency, the Ambassador of India at Vietnam Shri Ravi Nilkanthan, IFS.

## Head of the Deptt. NSI briefs Ambassador of India at Vietnam about the Workshop

Shri Anil Bhattacharya, Head of Department, NSI, called on His Excellency the Ambassador of India at Vietnam Shri Ravi Nilkanthan, IFS, during his visit to Hanoi and briefed him about the conducting of workshop by the NSI Government of India, Ministry of Finance for the Senior Executives of Vietnam Postal Savings. His Excellency, the Ambassador had appreciated the efforts made by NSI in the field of mobilization of savings and hoped that the conducting of workshop by NSI would strengthen the bilateral cooperation between the two countries i.e. India and Vietnam. The Head of Department also presented His Excellency, the Ambassador, a document on workshop, on the occasion.

The Head of Department, NSI had mentioned that NSI has a distinction of being World's largest savings organisation, an expertise in the field of savings mobilization and this workshop was conducted on request of Vietnam Postal Savings Company to train its executives on various aspects of small savings including designing and marketing of the various savings products.



Shri Anil Bhattacharya, Head of Department, NSI seen giving his presentation during the workshop for the Senior Executives of Postal Savings Bank at Hanoi.

## SMALL SAVINGS COLLECTIONS FROM APRIL TO FEBRUARY 2006

(Rs. in Crore)

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Sr.	Region	Gross	Net	Gross	<u>N</u> et
No.		Upto Feb	Upto February 2005		Upto February 2006
1.	Andhra Pradesh	8352.03	4420.25	9522.58	3818.68
2.	Arunachal Pradesh	52.11	26.90	71.68	32.48
3.	Assam	2074.29	687.50	1865.82	157.9
4.	A&N Island	23.72	9.80	30.35	14.08
5.	Army Post Offices	531.60	388.65	267.62	-54.33
6	Bihar	4315.08	1875.89	5556.29	2069.75
7	Jharkhand	2218.98	1348.41	2746.40	1362.53
8.	Chandigarh	396.04	133.06	788.38	273.09
9.	Daman & Diu	28.90	18.28	35.27	13.54
10.	Delhi	7873.04	4864.04	6867.51	3086.85
11.	Goa	528.76	344.35	628.03	399.82
12.	Gujarat	13532.25	7365.69	15049.47	5965.54
13.	Haryana	4193.68	1791.99	4618.89	1193.65
14	Himachal Pradesh	1711.61	703.26	2213.15	660.03
15.	Jammu & Kashmir	1134.04	482.64	1466.04	514.86
16.	Karnataka	6897.58	3600.41	7462.61	3029.57
17.	Kerala	5260.24	2688.18	5432.89	2124.83
18.	Lakshdweep	1.26	0.66	1.19	0.05
19.	Madhya Pradesh	4256.56	2230.42	4978.93	1931.86
20.	Chhattisgarh	1387.20	770.70	1530.90	653.94
21.	Maharashtra	18905.06	11407.90	18368.42	8051.79
22.	Manipur	66.83	21.52	79.43	20.92
23.	Meghalaya	125.60	48.44	149.41	31.65
24.	Mizoram	76.11	30.03	87.31	17.18
25.	Nagaland	33.62	16.54	45.15	19.21
26.	Orissa	2306.11	1154.74	2745.86	1090.40
27.	Pondicherry	190.29	130.45	199.42	116.73
28.	Punjab	7346.13	2833.74	8127.72	2159.04
29.	Rajasthan	7862.95	4161.40	7179.53	2004.67
30.	Sikkim	48.11	16.53	64.41	16.22
31.	Tamilnadu	9435.33	5149.31	10553.21	4445.99
32.	Tripura	330.44	151.19	429.26	169.02
33.	Uttar Pradesh	12827.99	5685.96	15811.24	5625.64
34.	Uttaranchal	1756.50	825.77	2098.44	640.78
35.	West Bengal	16097.42	8792.43	19877.36	8915.42
	Total	142177.45	74276.04	156950.16	60573.45